

**广东省继续教育质量提升工程项目**  
**《职业英语》优质继续教育网络课程**  
**考 试 试 卷 (2)**

班级\_\_\_\_\_班      考生姓名 \_\_\_\_\_ 考号 \_\_\_\_\_

**考生须知：**本课程为闭卷在线考试，考试时间为 90 分钟。

**Words and Structures**

**Task 1 Match the definitions in Column B with the italicized words and phrases**

**in Column A. (每小题 0.5 分，共 5 分)**

Column A

1. business cards
2. company introduction
3. product description
4. signs
5. trademarks
6. organizations
7. advertisements
8. PR documents
9. bill of documents
10. business contracts

Column B

- A. 商务合同
- B. 单证
- C. 公关文稿
- D. 广告
- E. 名片
- F. 企业介绍、公司介绍
- G. 产品说明书
- H. 标识
- I. 商标
- J. 组织机构

**Task 2 Complete each statement by choosing the appropriate answer from the four choices marked A, B, C and D (每小题 1 分，共 15 分)**

1. When they feel unloved or \_\_\_\_, the children will feel unsafe.  
A. unappreciated      B. appreciated      C. satisfied      D. unsatisfied
2. Mr Dennis said he had \_\_\_\_ access to a telephone.  
A. inquested      B. requested      C. questioned      D. quested
3. Two old trees \_\_\_\_ their upper branches.  
A. covered      B. recovered      C. discovered      D. overlapped
4. My students turned in a good \_\_\_\_ at the English evening.  
A. action      B. performance      C. achievement      D. contribution
5. Let's make \_\_\_\_ clear that what we have to do is part of our job.  
A. it      B. that      C. /      D. as
6. (    ) \_\_\_\_ the fierce competition from large companies, his business went into bankruptcy.  
A. As      B. Because of      C. For      D. Given
7. He was known for his \_\_\_\_ behavior.  
A. unconventional      B. traditional      C. conventional      D.

intentional

8. The \_\_\_\_\_ between smoking and disease is widely known.

- A. relationship                      B. cooperation                      C. correlation                      D. interaction

9. We should \_\_\_\_\_ to prevent war.

- A. take for                      B. take care                      C. take after                      D. take steps

10. The advantages of this deal largely \_\_\_\_\_ the disadvantages.

- A. outweigh                      B. outstand                      C. outlook                      D. outlet

11. The police have to \_\_\_\_\_ all the complaints seriously.

- A. take                      B. took                      C. see                      D. get

12. All our decisions have to \_\_\_\_\_ scientific development.

- A. be equal to                      B. be qualified with                      C. be consistent with                      D. be ready for

13. He listed a few lessons \_\_\_\_\_ he was not interested in the project.

- A. why                      B. how                      C. which                      D. what

14. The news \_\_\_\_\_ unexpected, nevertheless, it is true.

- A. maybe                      B. may be                      C. can be                      D. must be

15. The number of people who talked about music was \_\_\_\_\_ high.

- A. surprising                      B. surprised                      C. surprise                      D. surprisingly

**Task 3 Fill in each blank with the proper form of the words and phrases given in the brackets (每小题1分, 共10分)**

1. If it does happen, we tend to feel \_\_\_\_\_ (ignore) , overlooked and unappreciated.
2. He could not retreat from his \_\_\_\_\_ (responsible) in this accident.
3. They were giving an acrobatic \_\_\_\_\_ (perform) for the children.
4. China will make a greater \_\_\_\_\_ (contribute) to humanity.
5. The harshness of recent reality \_\_\_\_\_ (disenchant )her of her idealistic hopes.
6. I' m \_\_\_\_\_ (honor) to be with you today at your commencement from one of the finest universities in the world.
7. Everyone wants to get \_\_\_\_\_ (satisfy) out of his or her job.
8. We want to continue acting but not \_\_\_\_\_ (necessary) together.
9. The lady was admitted to \_\_\_\_\_ (be) able to enter a room without tripping over a dog.
10. Stay \_\_\_\_\_ (focus) on the conversation, and you will save yourself a lot of potential problems.

**Reading Comprehension**

**Task 1 Reading the following passage and choose the best answer from the four choices marked A, B, C and D. (每小题1分, 共5分)**

"I would almost rather see you dead," Robert S. Cassatt, a leading banker of Philadelphia, shouted when his 20-year-old eldest daughter announced that she wanted to become an artist. In the 19th century, playing at drawing or painting on dishes was all right for a young lady, but serious work in art was

not. And when the young lady's family ranked among the best of Philadelphia's social families, such an idea could not even be considered.

That was how Mary Cassatt, born in 1844, began her struggle as an artist. She did not tremble before her father's anger. Instead, she opposed him with courage and at last made him change his mind. Mary Cassatt gave up her social position and all thought of a husband and a family, which in those times was unthinkable for a young lady. In the end, after long years of hard work and perseverance, she became America's most important woman artist and the internationally recognized leading woman painter of the time.

1. How did Mr. Cassatt react when his daughter made her announcement?
  - A. he feared for her life
  - B. He was very angry
  - C. He nearly killed her
  - D. He warned her
2. What in fact was Mr Cassatt's reason in opposing his daughter's wish?
  - A. Drawing and painting was simply unthinkable among ladies in those days
  - B. He did not believe his daughter wanted to work seriously in art.
  - C. He believed an artist's life would be too hard for his daughter.
  - D. Ladies of good families simply did not become artists in those times.
3. What made Mary Cassatt's "struggle" to become a recognized artist especially hard?
  - A. she was a woman
  - B. Her father opposed her
  - C. She had no social position
  - D. She did not come from an artist's family
4. What do we know about Mary Cassatt's marriage?
  - A. Her marriage failed because she never gave a thought to her husband and family
  - B. She never marriage because she did not want to be just a wife and mother
  - C. After marriage she decided to give up her husband rather than her career
  - D. She did not marry because for a lady of her social position to marry below her was unthinkable
5. What do we know about Robert S. Cassatt's character from the passage?
  - A. He was a cruel man.
  - B. He was a conservative man.
  - C. He knew nothing about art.
  - D. He was open-minded.

**Task 2 Read the following passage and complete the sentences below with the information given in the passage. (每小题2分, 共10分)**

Grandma Moses is among the most famous 24<sup>th</sup> century painters of the United States, yet she did not start painting until she was in her late 70s. As she once said of herself, "I would never sit back in a rocking chair, waiting for

someone to help me.” No one else could have had a more productive old age.

She was born Anna Mary Robertson on a farm in New York State in 1860, one of five boys and five girls. At 12 she left home and was in domestic service until, at 27, she married Thomas Moses, the hired hand of one of her employers. They farmed most of their lives, first in Virginia and then in New York State, at Eagle Bridge. She had ten children, of whom five survived; her husband died in 1927.

Grandma Moses painted a little as a child and made embroidery pictures as a hobby, but only changed to oils in old age, because her husbands had become too stiff to sew, and she wanted to keep busy and pass the time. Her pictures were first sold at the local drugstore and a market, and were soon noticed by a businessman who bought everything she painted. Three of the pictures exhibited in the Museum of Modern Art, and in 1940 she had her first exhibition in New York. Between the 1930s and her death, she produced some 2000 pictures: detailed and lively portrayals of the country life she had known so long, with a wonderful sense of color and form. “I think really hard till I think of something really pretty, and then I paint it.” She said.

6. Grandma Moses didn't begin to paint until\_\_\_\_\_
7. Grandma Moses and her husband spent most of their lives\_\_\_\_\_
8. Grandma Moses' pictures were first sold\_\_\_\_\_
9. Three of the pictures were exhibited in \_\_\_\_\_
10. Grandma Moses painted her pictures very well with her \_\_\_\_\_

**Task 3 Read the following passage and decide whether the following statements are True(T) or False(F) (每小题1分, 共5分)**

#### **My First Job—The Floor Mopper**

“Be proud of what you do,” my father always told me, “whether you are a boss or a floor mopper.”

When I was 17, I got a summer job at Waterbury Hospital Health Center in Waterbury, Connecticut(USA), where I was told my duties would include mopping floors. I smiles and remembered Dad's advice.

Even though my job was the lowest, I was thrilled to have any work to do at all. I did not see it as a handicap but as a challenge, because it was my first job. I learned to be punctual and to meet certain standards. In return, I was respected by the hospital staff and patients. Each morning I imagined that the plates coated with oatmeal would only make patients more sick, if I were not there to wash them clean. Once breakfast was done, I pitched in by mopping the floors didn't shine, it would have reflected badly on me. I wanted the job to be done well. People would beam and say, “that young guy surely does a good job.” That gave me an overwhelming sense of pride.

Working at the hospital taught me that being proud of one's job is part of the commitment to your work. It doesn't matter whether the commitment is mopping floors clean or managing a large business well. Through every job I have ever held, my father's advice has always stayed with me. I have mopped floors, and I have been promoted to be a manager of a large business. I think

Dad would be proud of me.

11. Grandma Moses didn't begin to paint until\_\_\_\_\_
12. Grandma Moses and her husband spent most of their lives\_\_\_\_\_
13. Grandma Moses' pictures were first sold \_\_\_\_\_
14. Three of the pictures were exhibited in \_\_\_\_\_
15. Grandma Moses painted her pictures very well with her \_\_\_\_\_

### Translation

**Task 1 Complete the following sentences, making sure the translations are faithful to the original sentences. (每小题 4 分, 共 20 分)**

1. Our shipment terms are shipment within \_\_\_\_\_ (收到信用证后的三个月).
2. The \_\_\_\_\_ cartons \_\_\_\_\_ are \_\_\_\_\_ comparatively \_\_\_\_\_ light \_\_\_\_\_ ,  
\_\_\_\_\_.  
(因此便于运送). (handle)
3. \_\_\_\_\_ (该合同应该遵守中国的法律), which is stipulated clearly in the contract. (in conformity with)
4. We wish to point out that \_\_\_\_\_ (如果你方不能在指定的时间内装船), we shall not be able to fulfill our contract with our clients. (effect; specified)
5. Our company \_\_\_\_\_ (愿意与贵公司建立业务关系). (be willing to do sth.)

**Task 2 Translate the following sentences into Chinese, making sure the translations are faithful to the original sentences. (每小题 4 分, 共 20 分)**

1. Buy one and get anyone free.
2. The enterprise has grown to be one of the largest textile and garment production and export bases in China.
3. The corporation has beautiful environment and advanced facilities.
4. When you drink the tea, you will get excited.
5. The chances are that your goods will arrive a week later since buying it.

**Writing (Task 1 和 Task 2 任选一题写作即可)**

**Task 1 This part is to test your ability to state your own opinions. Write an essay in which you should state your opinions about "Responsibility at Work". (150-200 words) (此题 10 分)**

**Task 2 This part is to test your ability to do practical writing. (此题 10 分) (100-120 words)**

Suppose you are the Chief Human Resources Officer in ABC Company. Now you need to write a wanted ad to recruit a new Marketing Director. In the ad, you must include:

1. An introduction to your company
2. A description of job responsibilities
3. The experience and skills required for the job; and
4. The procedure for application